



SAP[®] for Real Estate Management

Are you ready to boost the profitability of your real estate portfolio with SAP Real Estate Management? Do it right with B4 Consulting. With B4 Consulting, you will accelerate the time-to-value of your SAP solution while improving visibility, enhancing process standardization and integration, and automating collaboration with service providers.

B4 Consulting is your *go-to* partner for sales, implementation, and support of SAP Real Estate Management and the Common Area Maintenance (CAM) Expense Recovery solution. Our team of domain experts work with you in developing single-platform, end-to-end real estate solutions that drive real value for owners, operators, asset managers, and facilities management. Supporting land, office, retail, and residential property management, SAP solutions delivered by B4 Consulting address:

- **Investment and Construction:** Utilize SAP proforma functionality and lease-level budgeting to analyze investment decisions, bid and award construction services, monitor projects, and manage cash.
- **Deal Flow:** Match vacant space and prospective tenants, qualify leads, track opportunities, and provide lease abstracts and offers.
- **Lease & Space Management:** Track approval workflows, post leases, escalate rents, track workplace occupancy, and automate moves.
- **Facilities Management:** Monitor budgets, and handle maintenance, repair, and service orders.
- **Common Area Maintenance Expense Recovery:** Automatically and accurately pass through charges for common area maintenance, direct expenses, and meter-based distribution.



*we're all about your
real estate business*

- #1 SAP Partner for SAP Real Estate & Implementation
- SAP Solution Partner
- SAP CAM Co-developer
- Only SAP Partner with CAM Expertise in North America
- LEED & Green Consulting
- Mobility Enablement
- Business Analytics for Real Estate
- Offices in US, Canada & Europe
- 100% SAP-centric
- Award-winning SAP Gold Partner
- Industry-leading experience: Forest City Enterprises, Jim Walter Homes, John Laing Homes, The Minto Group, Raytheon, and more

CAM Improves Your Bottom Line

SAP CAM Expense Recovery, co-developed with B4 Consulting, is an add-on solution for SAP Commercial Real Estate Management. Resold and implemented by B4 Consulting, CAM is fully integrated into SAP Real Estate Management and SAP Business Suite solutions. Optimizing portfolio management, CAM:

- Supports numerous expense types per site and recovery settlement methods
- Accommodates different settlement intervals and predefined calculations
- Identifies expenses for recovery; provides automated expense settlement
- Provides correct common area maintenance expense calculations
- Automates calculation of common area expenses and pass-throughs
- Improves investment planning with full reimbursement for common area invoices

Mobility for Business Anytime – Anywhere

Mobile is the new desktop – connecting your headquarters to your staff and properties across the entire supply chain. B4 Consulting can help you create a mobile enterprise that will accelerate your business, enabling people to connect to enterprise data, consume information, and optimize projects for increased profitability. Our mobile apps address a range of business functions such as: property maintenance, leasing applications, occupancy, termination lists, homes sales, equipment maintenance, purchasing, and vendor payment status.

Rapid Deployment Accelerates Profitability

B4 Consulting can fast-track your implementation with a rapid deployment approach for SAP Real Estate Management. Our methodology streamlines your project by combining software, best practices, and services that will help you quickly boost real estate profitability. Preconfigured software and services enable you to start small with functionality needed today while giving you a runway to expand your solution as business needs grow.

Business Analytics for Fact-based Decisions

SAP Business Analytics solutions delivered by B4 Consulting provide real estate specific insights via performance management reports, dashboards, and ad hoc analysis. One version of the truth for all stakeholders across your organization will help you to anticipate change and proactively balance risks and opportunities.

B4 Consulting streamlines delivery of business analytics with prepackaged reports for a number of business insights and KPIs spanning project costs, top project analysis, lines of business, and much more.

B4 Consulting – Your Go-To Partner

B4 Consulting, a key collaborator with SAP in developing real estate solutions, has implemented the most successful real estate projects globally. Our industry expertise extends to related industries including: Engineering, Construction & Operations; Heavy Equipment Management; and Field Services. Across all industry sectors, you can rely on the B4 Consulting team to deliver comprehensive services for Solution Architecture, System Integration, and ongoing Application Management.

We're ready to help you grow your business with SAP for Real Estate Management. Contact B4 Consulting: Phillip Schell/Real Estate Director – pschell@b4-consulting.com



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